

IRIS Payroll Solutions Overview

Who We Are

For over 45 years, IRIS has provided critical software solutions and services to manage core business operations. Our mission is to be the trusted provider of mission-critical software and services, helping CPA firms and Payroll Service Bureaus to improve productivity and processes, freeing up their time to deliver real value-add services to their clients.

In 2019, we grew internationally and reached North America. In only a few years, we've rapidly grown to provide solutions to half of the top 100 CPA firms while still focusing on improving productivity and processes, allowing you to serve your clients better.



What We Offer

Are you tired of the complexities and headaches associated with managing payroll for your business? Say goodbye to payroll stress and hello to efficiency with an IRIS Payroll solution. Whether you need payroll software or looking to outsource your payroll to our experts, IRIS has a solution for

Fully Managed Payroll

If you want to offer payroll to your clients but don't want to add more things to your plate, IRIS's Fully Managed Payroll solutions are the solution for you. Instead of managing and maintaining your clients' payroll yourself, IRIS provides a trusted third-party service that allows you to experience all of the benefits of offering payroll services without having to do the work or take on the risk.

Benefits Our Clients Experience

IRIS managed services allow accounting firms to enjoy all the benefits of providing payroll services to their clients without hiring more staff or overloading your current staff. Here are the four biggest benefits firms experience when leveraging IRIS managed payroll.

- **Improved Client Retention** - Payroll is your client's largest monthly expense and needs a trusted payroll provider to ensure employees are paid on time, every time. Fully managed payroll services help create an additional tie to your firm, helping you retain their business and improve your professional relationship.
- **Low Management Costs** - Depending on the number of clients, offering payroll services could require significant time. Fully managed payroll services remove that investment, allowing your firm to provide more services and increase your potential revenue streams without adding more staff or working late nights.
- **Increase Productivity** - In enabling IRIS to handle your clients' payroll, you and your staff can focus your time on other revenue-generating activities. The managed payroll service handles payroll issues and concerns, allowing your firm to focus on your existing accounting projects and tasks.
- **Avoid Risk and Maintain Compliance** - IRIS monitors the constant changes in payroll and tax rules and regulations. We make sure our processes are always compliant with local, state, federal, and even international laws without any intervention from your business.

Features Our Clients Love

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- Receive personalized service from a single point of contact - not a call center
- Robust & scalable processes deliver legislatively compliant pay on the latest secure technology
- Access to on-demand, real-time, and end-of-year reporting
- Ability to expand your services to include HR and workforce management

Domestic Payroll Services

With the growing trend for remote and digital work, payroll for small to medium-sized organizations has become more complex, with employees crossing state lines and dealing with multiple state standards. IRIS's domestic payroll services ensure your clients are always compliant in every state they do business in while remaining compliant with federal regulations.

International Payroll Services

With each country having its own payroll laws, it can quickly become overwhelming to manage the payroll of an international client correctly. IRIS's international payroll services empower your firm, allowing you to provide payroll support for clients around the globe, knowing that no matter which country they are working in, you have experts that will ensure that everyone remains compliant with all laws and regulations. And with the ability to convert into over 80 currencies, you can settle in USD, and IRIS will ensure employees are paid accurately and on time.



“Before, each payroll took around 30 minutes to manage. With IRIS, that time has been reduced to approximately 5-7 minutes. With over 150 clients, payroll has changed from taking 75 hours to only taking 13 to 17 hours. These time-savings mean we can provide the same quality of service to our existing customers while being able to also provide payroll services to new customers. We can also free up the schedule of our employees to focus on more profitable projects.”

- EHA CPAs and Advisors

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Payroll Software

For firms and payroll service bureaus wanting more control over the payroll process, IRIS payroll software provides the tools you need to provide a professional payroll solution.

Benefits Our Clients Experience

- **Industry Leading Support** - IRIS leads the industry in unmatched personal service with an experienced, live support team based in the U.S. From training to onboarding to software support and ongoing consultation, IRIS provides the help you need to scale your business.

A dedicated Client Success Manager will ensure you have all the resources needed to serve your clients, grow and compete.

- **Better Profit Margins** - When a firm is responsible for managing and maintaining all of the payroll services for their clients, they also get all of the revenue from that service. IRIS payroll pricing is simple, complete, and without surprises that can result in higher costs than expected. The affordability of our software platforms, combined with a decrease in staff workload due to greater efficiency, results in greater profit for your business.

- **A broad suite of features and functionality**

- Feature-rich, cloud-based payroll functionality will enable you to compete feature-for-feature with larger, established payroll businesses effectively. Our simple, easy-to-use, and scalable platforms provide a better experience for your clients and greater efficiency and productivity for your business by eliminating manual, time-consuming processes.

Features Our Clients Love

- Automatic direct deposit, tax payment, filing of tax forms, and year-end processing
- Streamlined payroll processing to manage all volumes of payroll
- A secure client portal allows clients to easily enter data, print paychecks, and perform basic self-service tasks
- Batch processing to improve efficiency
- Employee Self Service (ESS) allows clients to onboard and train employees through an online portal while enabling employees anywhere, anytime access to paystubs, W2 forms, and more.
- Seamlessly integrated, real-time, and easily accessible time and attendance features.

"If someone had asked just nine months ago whether we could add another 100 clients in the next 10 months, I'd have said no. Growth of any amount just wasn't scalable. Now, that growth engine has started running and we're finally saying, 'Alright, let's go get another 100 clients. That goal would not have been possible with the product we were using before.'"

- Applied Payroll Solutions



Experience the Power of IRIS Payroll Solutions

No matter the size of your CPA firm or payroll service bureau, we can help. Make the smart choice for your business and free yourself from the complexities of payroll management. Visit www.irisglobal.com for more information on IRIS's multiple payroll software and services solutions, or [contact us](#) so one of our payroll experts can help guide you on which solution is the best fit for your business.

IRIS Americas is part of IRIS Software Group. It exists to take the pain out of processes and let professionals working in CPA firms and businesses comply with regulations, drive productivity, and better engage with key stakeholders. Its brands include IRIS Star Practice Management, IRIS FMP, IRIS Innervision, IRIS Practice Engine, Doc.It, PSI Payroll, AccountantsWorld, Apex, MyPay, and Conarc.

IRIS works with thousands of CPA firms in North America, including 52 of the top 100 CPA firms in the US, and provides innovative solutions to serve accountancy customers in the North American market, making IRIS the go-to partner for CPAs. IRIS has over 100,000 UK and international customers, with 80% having a tenure of five or more years.